



GLOBAL CLINICAL DIAGNOSTICS FIRM TIGHT ON STORAGE OPTIMIZES STORAGE GROWTH NEEDS WITH POWERSCALE

THE CHALLENGE

The customer was coming close to their maximum storage space and was in need of a strategic data center overhaul that would position them long-term to achieve their future storage growth needs.

- Out of Date Technology
- Storage space restrictions/nearing maximum capacity

BUSINESS DRIVERS:

- Expand storage capacity – time sensitive - at 96% storage capacity
- Support future corporate growth
- Achieve predictable IT spend
- Meet budget parameters
- Meet compliance needs

RESULTS:

Eastern designed and deployed a scalable solution that can expand to meet future corporate growth.

Compliance requirements were met for enhanced security and IT operations.

Cost Transparency to be in line with corporate bottom line.