

modernize.  
automate.  
transform.



## CASE STUDY: EASTERN'S REAL-TIME RESPONSE MINIMIZES LOSS FOLLOWING WATER DAMAGE TO BUILDING

### > OBJECTIVE

Following a roof collapse that caused significant water damage to their Long Island, NY data center's legacy equipment, a global cosmetics leader had an immediate need for a new VxRail HCI environment.

### > SCOPE

Eastern was engaged in an all-hands effort to implement a VxRail 470 four-node environment that would replace the damaged equipment while extending and simplifying their VMware environment.

### > RESULTS

In less than two hours' time, Eastern began the onsite configuration of the new VxRail. In spite of an unforeseen version-related issue that had the potential of significant disruption to implementation, the project was completed quickly and successfully. The engagement demonstrated the Eastern delivery team's ability to quickly meet a customer's need in a time of catastrophic loss while offering flexibility to course-correct as needed.

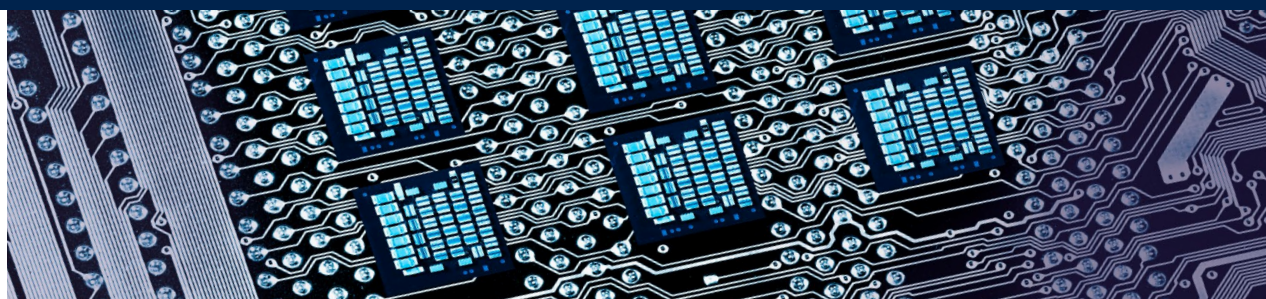
### > ADDITIONAL INFORMATION

Due to issues with nodes disconnecting during the VxRail manager upgrade, Eastern engaged their contacts at Dell EMC to provide additional troubleshooting support. Together, Eastern and the Dell EMC support team worked around the clock to get the environment up and running, updated and into a healthy state.

### > Contact Eastern for more information about our Services team.

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## CORE COMPETENCIES:

- Hybrid Cloud
- Service Oriented Automation
- Software Defined Data Center
- Virtualization and Servers
- Storage
- Backup, Recovery and Archive
- Disaster Recovery
- Data Center Consolidation/Migration
- Managed Services
- Networks and Network Design
- Program Management

## EASTERN TECHNICAL SOLUTION CENTER (TSC)

- > Review new products and functionality via demonstrations
- > Review extensive product integration capabilities
- > Demonstrate NSX capabilities and integration with products like vRealize Automation and Kubernetes
- > Demonstrate IaaS/PaaS automation benefits with tools like VMware vRealize Automation, Ansible and Container Management Software

## ASSESSMENT OFFERINGS

- > Storage
- > Replication
- > Archive
- > Backup
- > File System
- > Network
- > Data Center Planning
- > Virtualization
- > Cloud Appliances

## PROFESSIONAL SERVICE OFFERINGS

Core, Data Center, Cloud Services and Virtualization Services

- > SDN-VMware NSX, Cisco ACI & Big Switch Networks
- > Desktop Virtualization
- > Mobility
- > Security
- > Networking
- > Installation & Implementation
- > Data Center Consolidation
- > Disaster Recovery/BCP
- > Data Migration
- > Data Center Relocation
- > Staff Augmentation
- > Managed Services
- > Product Training

## WHY EASTERN?

Eastern has nearly three decades of experience providing end-to-end enterprise technology solutions to customers across the globe. A certified partner for industry-leading IT manufacturers, Eastern has a proven track record of designing and deploying complex enterprise Hybrid Cloud, Hyper-Converged, Server, Desktop, Elastic Cloud, Isilon and Backup and Recovery solutions.



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