



modernize.
automate.
transform.



CORE COMPETENCIES:

- Hybrid Cloud
- Orchestration and Automation
- Software Defined Data Center
- Virtualization and Servers
- Storage
- Backup, Recovery, and Archive
- Business Continuity
- Disaster Recovery
- Data Center Consolidation/ Migration
- Managed Services
- Networks and Network Design
- Program Management



Eastern At a Glance:

- > Eastern’s World Headquarters is located in Westport, CT. Since we began in 1990, we have grown to cover 46 locations across five continents.
- > **Proven Leader in the Industry:** Nearly 30 years in business and deploying some of the largest Dell EMC, Cisco, and VMware solutions around Enterprise Hybrid Cloud, Hyper-Converged, Server, Desktop, Elastic Cloud, Storage, and Backup and Recovery solutions in the world!
- > **Specialty Solutions:** Private/Hybrid/Public Cloud Strategy and Implementation, Operations Managed Services, Cloud Management Platform Implementation, DevOps Strategies with Container Management and Orchestration Solutions, Hyper-Converged Infrastructure Solutions, End User Compute Modernization Solutions: Mobility Management, Virtual Desktops, Internet of Things (IoT), Artificial Intelligence (AI), Machine Learning (ML), Edge Computing, Data Synthesis, Managed Services, Identity Management/SSO, Data Center Relocations and Migrations.

Strategic Partners:



Professional Services Highlights:

- > Executive, Sales and Technical Staff engaged 24/7/365
- > Highest Certified and Expert Certified Staff in the Industry
- > VMware Cloud on AWS Solution Competency
- > Partnerships: Dell EMC Titanium Partner, VMware Premier Partner, Cisco Gold Partner, First Ever Virtustream Partner, Pivotal Partner - 1 of 5 Globally, Riverbed Rise Elite Partner, F5 Gold Partner
- > 2010-2019 Dell EMC Partner Services Quality Award winner
- > 2011-2019 Cisco Customer Satisfaction Excellence Award winner

> **Contact Eastern for more information about our Professional Services Team**

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“VMware and VMware Cloud on AWS are the foundation of Brink’s global infrastructure. Using these VMware technologies, and with a partnership with Eastern Computer Exchange, Brinks successfully consolidated its North American data center operations in 2017, and is planning to extend this model to Europe, Latin America and Asia.”

-Greg Osgood, Global VP of Infrastructure and Security, Brinks, Inc.



> SERVICE OFFERINGS

Core, Data Center, Cloud Services & Virtualization Services:

- > Software Defined Networking
- > Desktop Virtualization
- > Mobility
- > Security
- > Networking
- > Installation & Implementation
- > Data Center Consolidation
- > Disaster Recovery/Business Continuity
- > Data Migration
- > Data Center Relocation
- > Staff Augmentation
- > Managed Services
- > Product Training

> ASSESSMENT AND HEALTH CHECK OFFERINGS

- > Storage
- > Replication
- > Archive
- > Backup
- > File System
- > Network
- > Data Center Planning
- > Virtualization
- > Cloud Appliances

> EASTERN TECHNICAL SOLUTION CENTER (TSC)

- > Review new Products & Functionality via demonstrations
- > Review extensive product integration capabilities
- > Demonstrate NSX capabilities & integration with products like vRealize Automation, Containers, and Public Cloud
- > Demonstrate IaaS / PaaS automation benefits with tools like VMware vRealize Automation, Ansible, and Container Management Software

> DEPLOYED TECHNOLOGIES IN TSC

- > Dell Technologies Portfolio
- > Data Domain
- > IDPA
- > Workspace ONE
- > vSphere
- > GitLab
- > PowerCLI
- > VNX/Unity
- > vRA
- > vRNI
- > Ansible
- > vROps
- > VMware VSAN
- > Cisco Catalyst/Nexus/ASA
- > NSX-V/NSX-T
- > Avamar
- > Log Insight
- > Docker
- > vRO
- > ECS
- > Datrium DVX

WHY EASTERN?

Eastern has nearly three decades of experience providing end-to-end enterprise technology solutions to customers across the globe. A certified partner for industry-leading IT manufacturers, Eastern has a proven track record of designing and deploying complex enterprise Hybrid Cloud, Hyper-Converged, Server, Desktop, Elastic Cloud, Storage and Backup and Recovery solutions.



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